

Overview

Our mission is to find businesses with strong financials and significant growth potential

ACapitalFund is focused on the micro-capital PE/single-investor search fund space. We invest in successful companies operating in the manufacturing and service industries with a B2B client base.

We bring a wealth of experience and expertise to the table and are committed to working closely with our portfolio companies to drive significant value creation.

We understand the unique opportunities and challenges that these industries present and have a deep understanding of how to unlock value through strategic capital expenditures, efficient operating models, collaborative culture and a rigorous focus on networking capital management, cost optimization and revenue growth.

Investment Criteria

Focused on acquiring sound family-owned businesses within the US

Transaction Criteria

- Micro-capital private equity
- Single-investor (accelerator)
- Transaction sizes up to \$25 million

Business Characteristics

- Revenue between 12 and 22 million
- Recurring revenue
- Historical EBITDA earnings between 2.5 and 4 million
- Moderate risk businesses - fundamentally solid, with a 4-5 year track record of profitability
- B2B customers
- Asset/Capital-intensive businesses and non-highly regulated businesses (preferably)

Serving industries

- Manufacturing
- Transportation and logistics
- Healthcare
- Aerospace and defense
- Automotive
- Equipment rental
- Agriculture
- Mining
- Oil and gas
- Real Estate
- Utilities

Team

Working collaboratively with entrepreneurs / owners and management teams

ACapitalFund is managed by a team with decades of experience transforming good companies into great companies by assessing the potential for value creation, profitability and growth for new businesses.

We work closely with our entrepreneurs/owners to assess and negotiate deals that align with our objectives. This collaborative approach ensures that investment opportunities are thoroughly evaluated, enabling the fund to make successful investments.

Transforming good companies into great companies

Jorge Ballesteros-Zavala
Managing Partner

 | Email Jorge

Diego X. Aviles
Managing Partner

 | Email Diego

Experience

With more than 500 successful large-scale projects over the past five decades

ACapitalFund is backed by Grupo Mexicano de Desarrollo, S.A.B. (GMD), a well-established group listed on the Mexican Stock Exchange with more than 500 successful large-scale projects over the past five decades.

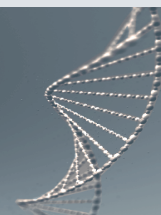
GMD has a dedicated team of experts that operate businesses in different industries and provides back-office services to over 10 large-scale companies.

We have a wealth of experience and expertise to provide a comprehensive range of services to help entrepreneurs / owners achieve their goals.

Our seasoned team has access to a wide range of financial resources through our established network. Additionally, we maintain a dedicated pool of committed capital for equity investments and offer valuable advice through our team of mentors.

Optimizing value
through our DNA:

**Discipline
Network
Accountability**



Some of our projects

- **Water Utilities**
 - Desarrollos Hidráulicos de Cancún (DHC)
 - Ecosys I and II Water Treatment Plants
 - El Carrizo Potabilization Plant
- **Energy and Ports**
 - Carbonser
 - Cooper/T. Smith de México
 - Terminales Portuarias del Pacífico (TPP)
- **Toll Roads**
 - Acceso Oeste a Buenos Aires, Argentina
 - Autopista del Sol Toll Road, Mexico
 - Guadalajara-Colima Toll Road, Mexico
- **Real Estate**
 - Banyan Tree Hotel & Resort Cabo Marqués
 - Marina Cabo Marqués
 - Los Riscos Cabo Marqués
- **Industrial/Manufacturing**
 - Industria Metálica Integrada (IMET)
 - Concretos Comprimidos San Cristóbal (COCOMSA)
 - Servicios Urbanos de Puebla (SUPSA)
- **Construction Services**
 - Huites Hydroelectric Dam
 - Palenque Airport, Mexico
 - Durango-Mazatlán Highway, Mexico

Portfolio Companies

- **Water Runner**
Industrial - US
- **Alliance Air Parts, Inc.**
Industrial - US
- **RIM Enterprises**
Industrial - US
- **RIM Alliance**
Industrial - US